

**Effective Date:** 1 June 2012

**Name of Service:** SingTel Meg@POP service

*For details, refer to [www.singtel.com](http://www.singtel.com)*

**Description:** Customised Wholesale Meg@POP service scheme (**Customised Scheme**)

**Prices (including discounts):**

Wholesale Meg@POP IPVPN EthernetLink service

Bandwidth (Mbps)	Monthly Recurring Charge (MRC) (\$ per circuit)			One-Time Charge (OTC) (\$ per circuit)		
	1-year	2-year	3-year	1-year	2-year	3-year
2	\$370	\$348	\$326	\$375	\$375	\$375
4	\$370	\$348	\$326	\$1,000	\$1,000	\$1,000
6	\$370	\$348	\$326	\$1,000	\$1,000	\$1,000
8	\$370	\$348	\$326	\$1,000	\$1,000	\$1,000
10	\$370	\$348	\$326	\$1,000	\$1,000	\$1,000
20	\$370	\$348	\$326	\$1,000	\$1,000	\$1,000
30	\$417	\$392	\$368	\$1,000	\$1,000	\$1,000
40	\$446	\$420	\$394	\$1,000	\$1,000	\$1,000
50	\$485	\$456	\$428	\$1,000	\$1,000	\$1,000
60	\$574	\$540	\$506	\$1,000	\$1,000	\$1,000
70	\$574	\$540	\$506	\$1,000	\$1,000	\$1,000
80	\$765	\$720	\$675	\$1,000	\$1,000	\$1,000
90	\$765	\$720	\$675	\$1,000	\$1,000	\$1,000
100	\$893	\$840	\$788	\$1,000	\$1,000	\$1,000
200	\$1,360	\$1,280	\$1,200	\$1,000	\$1,000	\$1,000
300	\$2,040	\$1,920	\$1,800	\$1,000	\$1,000	\$1,000
400	\$2,720	\$2,560	\$2,400	\$1,000	\$1,000	\$1,000
500	\$3,400	\$3,200	\$3,000	\$1,000	\$1,000	\$1,000
600	\$4,250	\$4,000	\$3,750	\$1,000	\$1,000	\$1,000
700	\$4,675	\$4,400	\$4,125	\$1,000	\$1,000	\$1,000
800	\$5,100	\$4,800	\$4,500	\$1,000	\$1,000	\$1,000
900	\$6,318	\$5,985	\$5,653	\$1,000	\$1,000	\$1,000
1,000	\$6,769	\$6,413	\$6,056	\$1,000	\$1,000	\$1,000

Wholesale Meg@POP IPVPN eLite service

Bandwidth (Mbps)	MRC (\$ per circuit)			OTC (\$ per circuit)		
	1-year	2-year	3-year	1-year	2-year	3-year
5	\$127	\$117	\$111	\$300	\$200	\$100
10	\$127	\$117	\$111	\$300	\$200	\$100
20	\$144	\$132	\$126	\$300	\$200	\$100
30	\$144	\$132	\$126	\$300	\$200	\$100
40	\$184	\$169	\$161	\$300	\$200	\$100
50	\$184	\$169	\$161	\$300	\$200	\$100
60	\$230	\$212	\$201	\$300	\$200	\$100
70	\$230	\$212	\$201	\$300	\$200	\$100
80	\$265	\$244	\$232	\$300	\$200	\$100
90	\$265	\$244	\$232	\$300	\$200	\$100
100	\$265	\$244	\$232	\$300	\$200	\$100

Wholesale Meg@POP EVPL EthernetLink Point-to-Point service

Bandwidth (Mbps)	MRC (\$ per circuit)			OTC (\$ per circuit)		
	1-year	2-year	3-year	1-year	2-year	3-year
10	\$570	\$548	\$521	\$1,500	\$1,500	\$1,500
20	\$570	\$548	\$521	\$1,500	\$1,500	\$1,500
30	\$573	\$550	\$527	\$1,500	\$1,500	\$1,500
40	\$680	\$653	\$598	\$1,500	\$1,500	\$1,500
50	\$788	\$756	\$693	\$1,500	\$1,500	\$1,500
60	\$895	\$859	\$788	\$1,500	\$1,500	\$1,500
70	\$1,003	\$962	\$882	\$1,500	\$1,500	\$1,500
80	\$1,110	\$1,066	\$977	\$1,500	\$1,500	\$1,500
90	\$1,218	\$1,169	\$1,071	\$1,500	\$1,500	\$1,500
100	\$1,325	\$1,272	\$1,166	\$1,500	\$1,500	\$1,500
200	\$3,081	\$2,900	\$2,719	\$1,500	\$1,500	\$1,500
300	\$4,038	\$3,800	\$3,563	\$1,500	\$1,500	\$1,500
400	\$4,994	\$4,700	\$4,406	\$1,500	\$1,500	\$1,500
500	\$5,355	\$5,040	\$4,725	\$1,500	\$1,500	\$1,500

Wholesale Meg@POP EVPL EthernetLink Point-to-MultiPoint service

Head-end circuits

Bandwidth (Mbps)	MRC (\$ per circuit)			OTC (\$ per circuit)		
	1-year	2-year	3-year	1-year	2-year	3-year
100	\$335	\$316	\$309	\$1,000	\$1,000	\$1,000
1,000	\$2,209	\$2,093	\$1,976	\$1,000	\$1,000	\$1,000

Tail-end circuits

Bandwidth (Mbps)	MRC (\$ per circuit)			OTC (\$ per circuit)		
	1-year	2-year	3-year	1-year	2-year	3-year
10	\$358	\$347	\$326	\$1,000	\$1,000	\$1,000
20	\$358	\$347	\$326	\$1,000	\$1,000	\$1,000
30	\$430	\$412	\$376	\$1,000	\$1,000	\$1,000
40	\$533	\$511	\$466	\$1,000	\$1,000	\$1,000
50	\$636	\$610	\$557	\$1,000	\$1,000	\$1,000
60	\$739	\$708	\$647	\$1,000	\$1,000	\$1,000
70	\$842	\$807	\$737	\$1,000	\$1,000	\$1,000
80	\$946	\$906	\$827	\$1,000	\$1,000	\$1,000
90	\$1,049	\$1,005	\$918	\$1,000	\$1,000	\$1,000
100	\$1,152	\$1,104	\$1,008	\$1,000	\$1,000	\$1,000
200	\$2,784	\$2,668	\$2,436	\$1,000	\$1,000	\$1,000
300	\$3,412	\$3,253	\$3,036	\$1,000	\$1,000	\$1,000
400	\$4,040	\$3,838	\$3,636	\$1,000	\$1,000	\$1,000
500	\$4,560	\$4,332	\$4,104	\$1,000	\$1,000	\$1,000

The one-time charges (**OTC**) and premature termination charges (**PTC**) for the services under the Customised Scheme will be waived in the following scenarios:

- Migration of Meg@POP IPVPN BizLink, IPVPN iLink, IPVPN SymLink and IPVPN vLink to Meg@POP IPVPN eLite service and/ or Meg@POP IPVPN EthernetLink service, provided the contract value of the IPVPN eLite and/ or EthernetLink service is not lower than the remaining contract value of the existing Meg@POP service; or
- Upgrade of bandwidth within the same Meg@POP service at the same location, provided the contract value of the upgraded service is not lower than the remaining contract value of the existing Meg@POP service.

The migrated/ upgraded service shall have a new contract starting from the date of the migration/ upgrading. The migrated/ upgraded service must be used to serve the same end-user of the existing service.

## **Key Terms and Conditions:**

1. The contract term of the Customised Scheme is 2 years.
2. The contract term of the services under the Customised Scheme is a minimum of 1 year to a maximum of 3 years.
3. The customer and SingTel may agree to renew the Customised Scheme or negotiate a new agreement 3 months before the expiry of the contract term of the Customised Scheme.
4. For all services (except the Meg@POP EVPL EthernetLink Point-to-Point service), the customer can request for relocation of one end of the service by providing prior written notice to SingTel in accordance with the standard provisioning lead-time:
  - Relocation of tail-end: if the customer requests for any tail-end to be relocated, the customer must produce evidence that the customer's end-user is relocating from the end-user's existing location to a new location as requested by the end-user, failing which the request for relocation shall be deemed as a request for termination and a request for a new service at the requested location. The PTC of the terminated service (where relevant) will be applicable.
  - Relocation of head-end: if the customer requests for any head-end to be relocated, the customer must produce evidence that the relocation is due to a change in the customer's Operations Centre, failing which the request for relocation shall be deemed as a request for termination and a request for a new service at the requested location. The PTC of the terminated service (where relevant) will be applicable.
5. For the Meg@POP EVPL EthernetLink Point-to-Point service, the customer can request for a relocation of the end of service that is connected to its end-user by providing prior written notice to SingTel in accordance with the standard provisioning lead time.
6. The actual provisioning date for relocation at the requested location is subject to resource availability at the new location. The standard relocation charges shall be applicable.
7. The proposed tariffs are only valid for new and renewed circuits contracted during the contract term of the Customised Scheme. Any circuits subscribed after the expiry of the contract term of the Customised Scheme will be charged at the prevailing list price of the service.
8. Should the customer choose to subscribe for circuit(s) under SingTel's prevailing promotional rates or list prices, the revenue for the circuit(s) shall be included in the minimum revenue commitment. For such circuits, the terms and conditions under the promotion or the standard terms and conditions (where applicable) shall apply.
9. If the customer is unable to meet the minimum revenue commitment of the Customised Scheme, the customer shall pay SingTel the shortfall as follows:
  - Shortfall for the first year commitment - \$500,000 minus the customer's actual expenditure on the services stated in Annex 2 during the first year; and/ or
  - Shortfall for the entire contract - \$1 million minus the customer's actual expenditure on the services stated in Annex 2 during the entire contract term
10. All PTC incurred by the customer shall not be included within the revenue commitment requirement under the Customised Scheme.
11. The services under the Customised Scheme are subject to resource availability.

12. No additional discounts, including term and volume discounts, shall be applied to the Customised Scheme.
13. All other standard charges, terms and conditions of SingTel Meg@POP service, Meg@POP IPVPN EthernetLink service, Meg@POP IPVPN eLite service and Meg@POP EVPL EthernetLink service shall remain applicable.

**Suspension and Termination Provisions:**

*For details, refer to [www.singtel.com](http://www.singtel.com)*

**Eligibility:**

The Customised Scheme is offered to any similarly situated customers who meet the following criteria:

- Has or is willing to commit to a minimum revenue commitment of \$1 million on the services under the Customised Scheme within the duration of the contract term, of which at least \$500,000 must be within the first year of the contract;
- Has or is willing to commit to a minimum of 140 Meg@POP circuits, of which at least 20 Meg@POP circuits must be the Meg@POP EVPL EthernetLink Point-to-Multipoint service;
- Has and maintains a Facilities-Based Operator (**FBO**) or Services-Based Operator (**SBO**) licence in Singapore for the duration of the contract term;
- Is and remains a duly licensed Internet service provider in Singapore for the duration of the contract term;
- Use the services under the Customised Scheme solely for the purpose of providing Internet access to the customer's end-users; and
- Accepts the terms and conditions of the Customised Scheme in its entirety