

# Who We Are

As one of Asia's leading communications technology groups, Singtel provides an extensive range of telecommunication and digital services to consumers and enterprises, with a keen understanding of the unique needs of the region's different markets. Together with our regional associates AIS, Airtel, Globe and Telkomsel, the Group's presence spans Asia, Australia, Africa and the US. We now reach over 650 million mobile subscribers and derive more than 70% of our earnings from outside of Singapore. We're constantly innovating in both our core telco business and the areas of future technologies, to enrich our customers' experiences and empower them with the necessary technology to thrive in their daily lives.

## 139 years

of operating experience

### BHARTI AIRTEL

Airtel has operations in 14 African countries

Over

## 650 million

mobile customers in

## 21 countries



## 66

global offices in

## 27 countries

## 428

points of presence in

## 362 cities to serve enterprises

Over **70%** of earnings from operations outside of Singapore



**39.5%** effective interest  
Mobile customers:  
**304m** (India)  
**2.3m** (South Asia)  
**89m** (Africa)  
**26%** market share (India)



**23.3%** of ordinary shares  
**40m** mobile customers  
**45%** market share



**21.0%** of ordinary shares  
An investor in telcos, media and technology



**35.0%** effective interest  
**193m** mobile customers  
**47%** market share



**47.1%** of ordinary shares <sup>(1)</sup>  
**63m** mobile customers  
**52%** market share



**4.1m** mobile customers  
**49%** market share (mobile)  
**0.6m** broadband customers  
**43%** market share (broadband)



**100%** subsidiary  
**10.1m** mobile customers  
**28%** market share <sup>(2)</sup> (mobile)  
**1.2m** broadband customers

**Notes:**

- <sup>(1)</sup> Singtel has 21.5% interest in Globe's voting shares.  
<sup>(2)</sup> Revenue market share for the six months to 31 December 2017.  
All figures as at 31 March 2018 unless otherwise stated.