

## KEY FIGURES

### OPERATING REVENUE (S\$ m)

|        |        |
|--------|--------|
| FY2012 | 18,825 |
| FY2011 | 18,071 |

**+4%**

Operating revenue grew on mobile service revenue growth from Singapore, further lifted by the stronger Australian Dollar.

### NET PROFIT (S\$ m)

|        |       |
|--------|-------|
| FY2012 | 3,989 |
| FY2011 | 3,825 |

**+4%**

Net profit, which included the exceptional net tax credit on transfer of assets to an associate, increased 4 per cent.

### UNDERLYING NET PROFIT (S\$ m)

|        |       |
|--------|-------|
| FY2012 | 3,676 |
| FY2011 | 3,800 |

**-3%**

Underlying net profit declined due to lower associates' contributions, with lower earnings from Airtel arising from 3G investments in India, weaker regional currencies and fair value losses.

### FREE CASH FLOW (S\$ m)

|        |       |
|--------|-------|
| FY2012 | 3,462 |
| FY2011 | 4,038 |

**-14%**

Free cash flow declined on higher capital expenditure and special dividends from ALS in the previous year.

### RETURN ON INVESTED CAPITAL (ROIC) <sup>(1)</sup> (%)

|        |      |
|--------|------|
| FY2012 | 16.9 |
| FY2011 | 17.6 |

**-0.7%**  
point

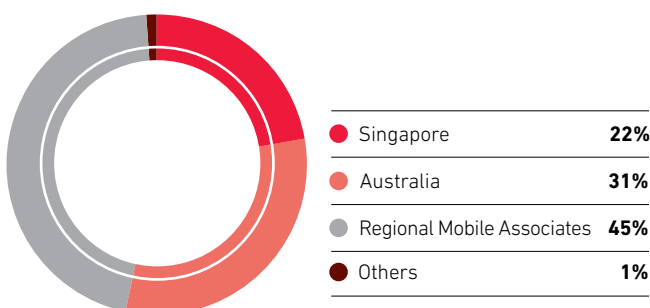
ROIC declined on lower contributions from associates.

### DIVIDEND PER SHARE (cents)

|        |      |      |
|--------|------|------|
| FY2012 | 15.8 |      |
| FY2011 | 15.8 | 10.0 |

● Ordinary Dividend ● Ordinary Dividend ● Special Dividend

### PROPORTIONATE EBITDA <sup>(2)</sup>



Through its investments in key markets overseas, the Group has diversified its earnings base. Overseas operations contributed 78 per cent to proportionate EBITDA, up 2 percentage points from a year ago.

#### Notes:

<sup>(1)</sup> ROIC refers to ratio of earnings before interest and tax (EBIT) to average net capitalisation, which is the aggregate of net debt, shareholders' funds and minority interests.

<sup>(2)</sup> Percentages may not add up due to rounding.